

# Reimbursement based on surrogate endpoints in cardiovascular diseases

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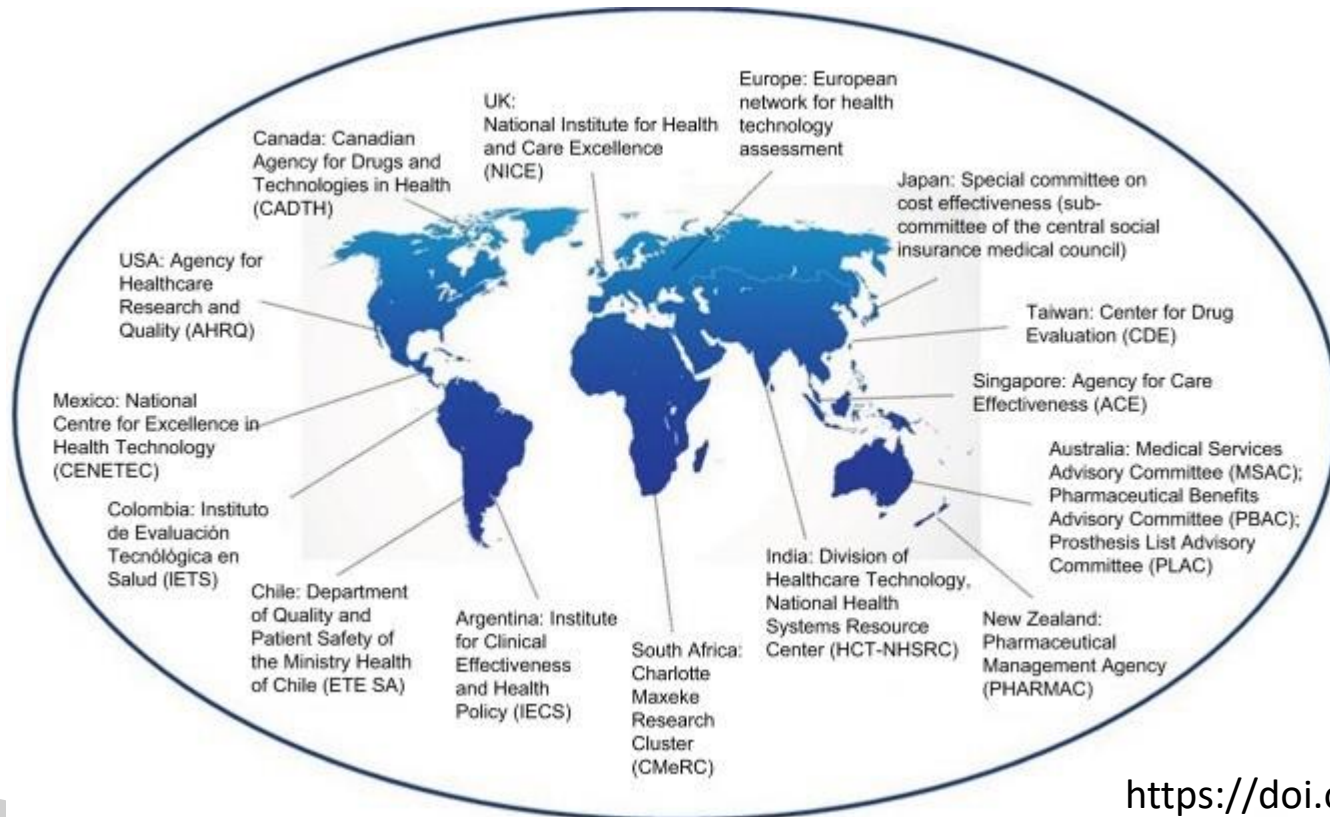
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# Conflicts of Interest

- No relevant Col to declare
- Member of ESC Clinical Practice Guidelines Committee
- Member of Value in Health Advisory Board

- Health Technology Assessment and Reimbursement
- The Economic Evaluation Framework
- Economic evaluation and RCTs with target outcomes
- Surrogate outcomes as drivers of economic analyses: issues
- Developments in use of surrogate outcomes in registration decisions
- Developments in use of surrogate outcomes in reimbursement decisions

# Health Technology Assessment and reimbursement

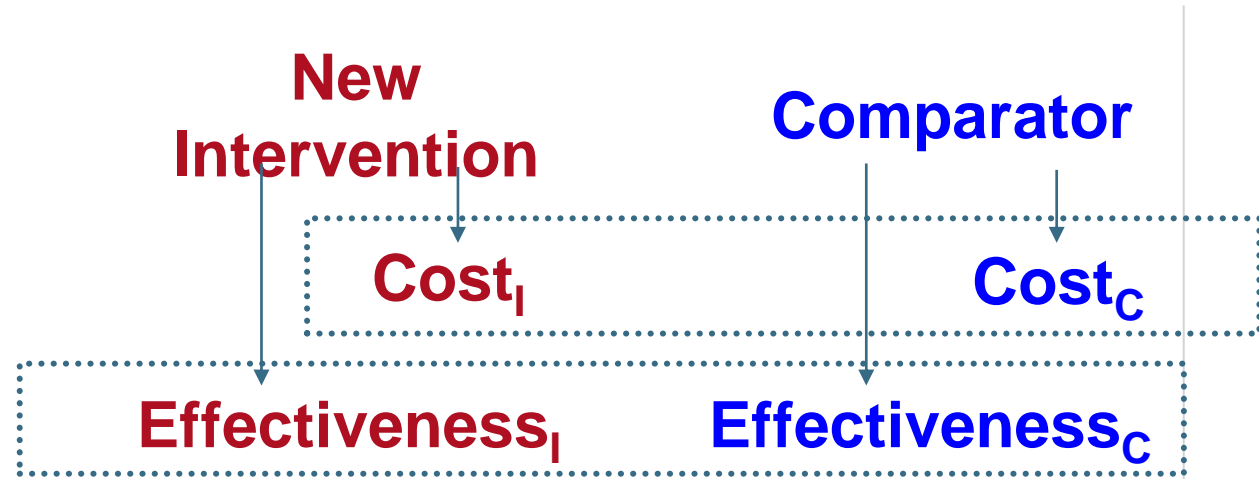


Economic evaluation/  
consideration of  
benefits and costs  
used to guide  
reimbursement  
decisions and/or  
price negotiations

# Economic evaluation: an objective way of making choices



“The **comparative analysis** of alternative courses of action in terms of both their costs and their consequences”  
(Drummond et al, 2015)



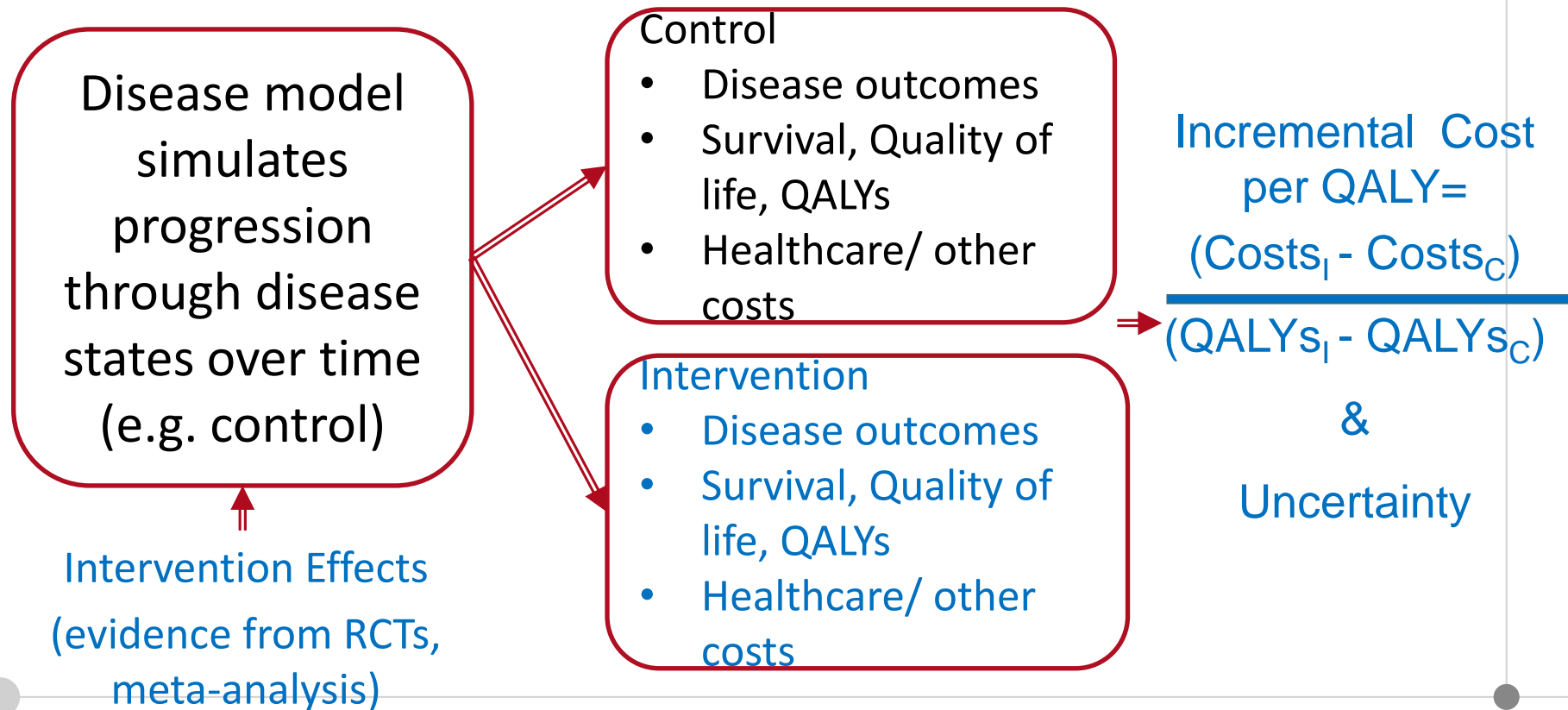
**Incremental cost-effectiveness ratio (ICER) =**

$$\frac{\text{Cost}_I - \text{Cost}_C}{\text{Effect}_I - \text{Effect}_C}$$

# Key considerations in economic evaluations

- **Comparator:** usual/current care
  - **Timeframe:** long enough for key differences to emerge
  - **Health measure:** comprehensive to allow comparison between interventions and disease areas (quality-adjusted life year, QALY)
  - **Perspective:** Healthcare/Payer, Societal
- Net effects of health technologies on overall health and costs, not just direction but also size of effects, are crucial for decisions on coverage and reimbursement.

# Economic evaluation in CVD typically requires LONGTERM perspective and therefore MODELING



# What is good value (cost-effective) health technology in different jurisdictions?

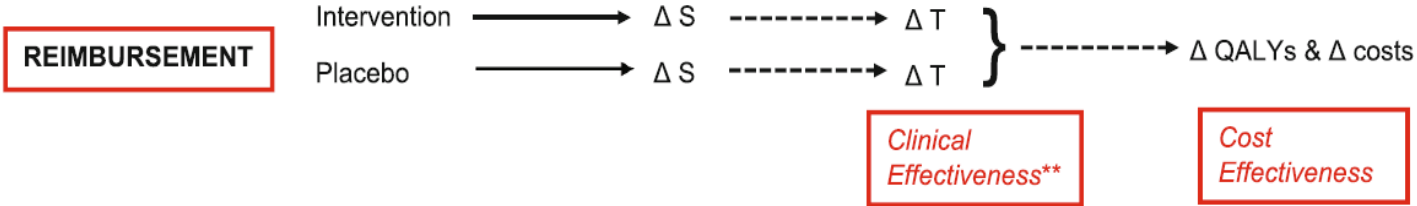
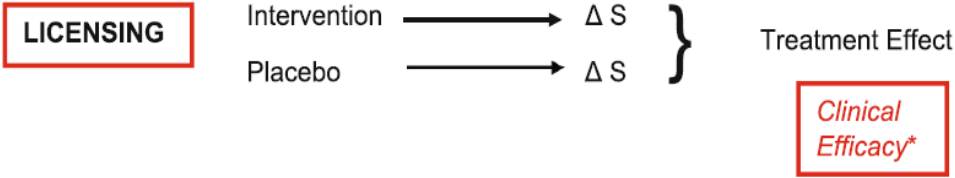
- Incremental cost per QALY thresholds in use:
  - UK (NICE): £20,000 - £30,000 plus modifiers based on QALY shortfalls
  - Ireland (HIQA): €20,000 - €45,000
  - Spain: €30,000
  - Canada: \$20,000 - \$100,000
  - US: \$50,000 - \$150,000
- World Health Organisation (WHO) (developing countries): if ICER of intervention
  - < GDP/capita: very cost-effective
  - between 1x & 3x GDP/capita: cost-effective
  - > 3x GDP/capita: not cost-effective



# Economic evaluation and RCTs with target outcomes

- Impact of intervention on target patient-relevant outcomes
- Large, include economic outcomes, and could inform economic evaluations:
  - Inform Disease model structure based on key outcomes
  - Inform Survival, Quality of life and Costs
- Treatment effects applied on key outcomes are CLOSER to survival/QALYs/costs
- **Minimize bias on “economic” outcomes and economic evaluation**

# Comparison of role of surrogate endpoints in licensing and reimbursement, Weir & Taylor 2022



S: surrogate endpoint  
 T: final patient-relevant outcome  
 Δ: baseline-follow up change  
 QALYs: quality adjusted life years

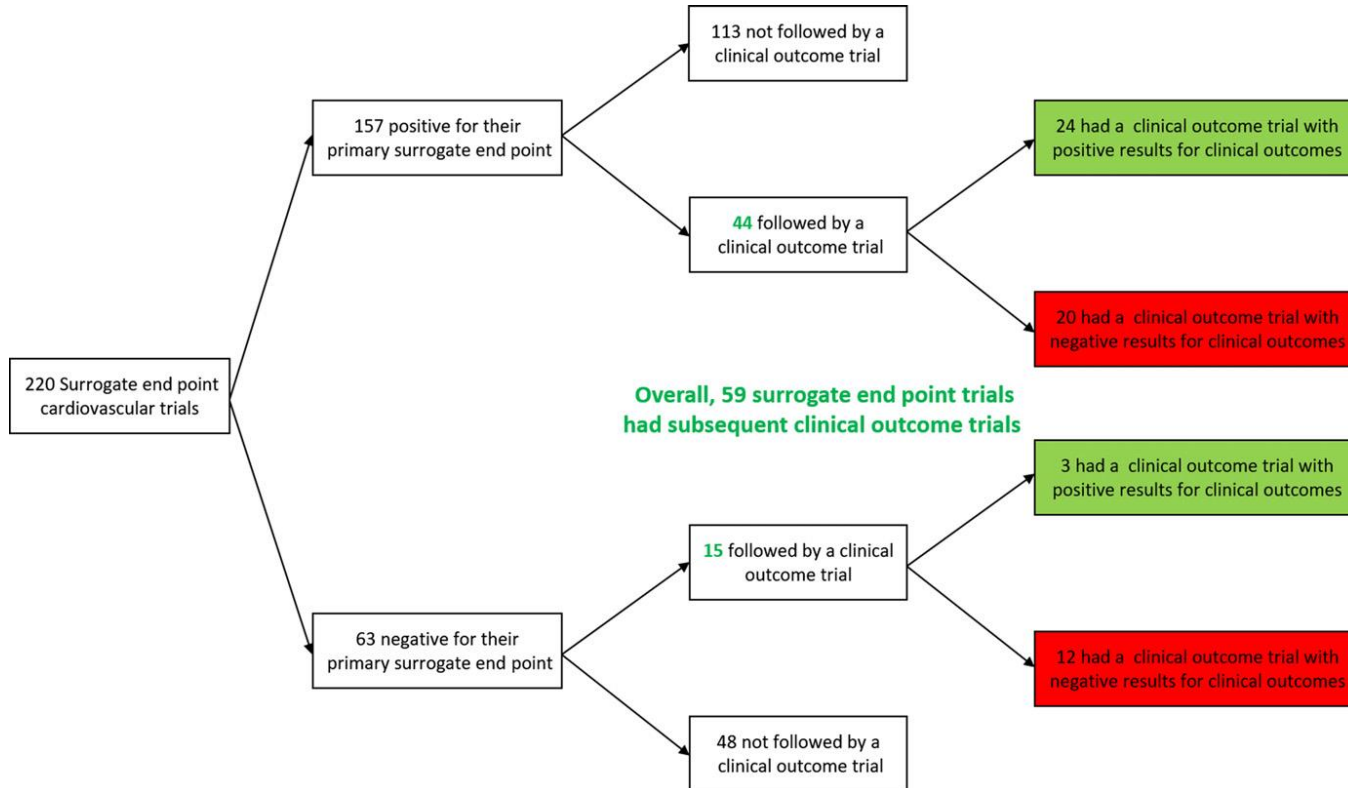
$\dashrightarrow$  extrapolation of  $\Delta S$  to  $\Delta T$  and to  $\Delta \text{ QALYs} \ \& \ \Delta \text{ costs}$

\*efficacy: the therapy produces a superior outcome (S)  
 \*\*effectiveness: the therapy produces the desired outcome (T) result

# Surrogate outcomes as drivers of economic analyses: issues

- Typically smaller RCTs with limited ability to inform patient-relevant target outcomes and economic outcomes
  - External data needed
- Require modeling the relationship between SURROGATE and TARGET outcomes: direction and size of effects
- Key Question: How ‘surrogate outcomes’ influence long-term health outcomes
- **Substantially increased uncertainty as to value of intervention to patient**

# Two Decades of Cardiovascular Trials With Primary Surrogate Endpoints: 1990–2011, Bikdeli et al. 2017



# Relationship between surrogate and target outcomes: issues

- Effects on target outcomes may not materialise
- Adverse effects more likely to be missed
- Predicted effect size on target outcomes may be incorrect
  - surrogate endpoints RCTs more likely to report positive treatment effects (Ridker and Torres 2005: 67% vs 54%; Ciani et al. 2013: 62% vs. 37%;  $P = 0.01$ ).
  - surrogate endpoints RCTs found treatment effects 46-47% larger than target outcomes RCTs (Ciani et al. 2013 ratio of ORs or RRs 1.46,  $p=0.03$ ).

## ➤ “Surrogate endpoint bias”

# Developments in use of surrogate outcomes in reimbursement decisions

- Regulatory agencies increasingly consider evidence using surrogate outcomes (40% HTA agencies with guidance, Grigore et al. 2020) and offer accelerated approval to promising new technologies based on surrogate outcomes (e.g. FDA, EMA). Guidance on acceptable surrogates is evolving.
- Strategies for **surrogate outcome validation**: evidence levels and strength of relationship (Ciani 2023), Biomarker-Surrogacy Evaluation Schema (Lassere et al 2008)
- Proposals for only **validated surrogate outcomes to be accepted** (Bruce et al 2019, Hey et al. 2020)
- **Conditional authorisation** on acquiring further, target outcomes data (EU Pharmaceutical Regulation 2023)

# Surrogate outcomes and reimbursement decisions: current situation

- Higher level of uncertainty in economic evaluations based on surrogate outcomes
- More limited reimbursement decisions:
  - Restricted approvals (e.g. high risk subgroups)
  - Price discounts
  - Risk-sharing agreements (e.g. NICE patient access schemes, Cancer Drug Fund)
  - Outcome-based ontracts
  - Broader coverage for rare diseases, severe condition/no alternative treatment (e.g. QALY shortfall modifiers for NICE cost-effectiveness threshold)

# Summary

- Reimbursement decisions require assessment of net health effects and net costs of technologies
- Assessment Framework is unchanged for surrogate outcomes
- However, substantially higher level of uncertainty in assessments of value of technologies evidenced by surrogate outcomes
- More restricted reimbursement options in place and further evidence sought
- Assessment framework same for CVD and non-CVD interventions: interpretation of disease severity and level of innovation/unmet need important